



# The Carrier Way

## Purpose

Our **why** – our reason for being, the impact we have on the world.

**Enhancing the Lives We Live and the World We Share**

## Vision

Our **ambition** – who we aspire to be, where we are going.

**To be the Global Leader in Intelligent Climate and Energy Solutions**

## Values

Our **absolutes** – the guiding principles for everything we do.

**Respect | Integrity | Inclusion**  
**Innovation | Excellence**

## Culture

Our **behaviors** – how we work and win together.

### Passion for Customers

We win when our customers win.

### Play to Win

We strive to be #1 in everything we do.

### Choose Speed

We focus and move with a bias for action.

### Dare to Disrupt

We innovate and pursue sustainable solutions.

### Collaborate to Achieve Results

We work as one team to perform, with integrity.

### Build Best Teams

We empower world-class teams, enriched by diversity.